



News release

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PwC expands relationship with Microsoft

PwC expands Global Business and Digital Transformation relationship with Microsoft

New York, 29 March 2017: The PwC network today announced plans to expand its current alliance with Microsoft globally. This will allow PwC firms across the globe to enhance their ability to support clients pursuing large scale digital and business transformation enabled by Microsoft technology.

PwC will provide strategy through execution assistance to enable Digital, Business and Cloud transformation with Microsoft technologies to clients across the globe. This includes Microsoft Azure, Microsoft Dynamics 365, Microsoft Office 365 and Microsoft Power BI. PwC will also leverage Cortana Intelligence Suite as well as Azure IoT Suite and cybersecurity services. The expanded alliance will further enhance PwC's ability to develop industry specific innovative solutions with Microsoft technologies.

"Companies embarking on digital transformation are looking to enhance their competitive advantage in an increasingly dynamic and digital world," said Miles Everson, PwC Global Advisory Leader. "By partnering with Microsoft, PwC has provided business insights, industry expertise and innovative solutions enabled by the Microsoft platform to help enterprise clients achieve their digital and business transformation objectives. This new alliance positions both PwC and Microsoft to expand on the work we have already done together to deliver business led, technology enabled transformation to our customers."

Judson Althoff, Executive Vice President, Worldwide Commercial Business for Microsoft Corp, added, "PwC has helped deliver industry capabilities and solutions to help organizations engage their customers, empower their employees, optimize their operations and transform their products. The expansion of our alliance to include the full Microsoft platform, coupled with our combined capabilities and vision, will help clients accelerate their digital transformation journey. We are excited to continue our work with PwC across the globe."

The expanded alliance will enable PwC to help clients harness the potential of digital transformation to deliver greater business value and impact. This expansion marks an important milestone, paving the way for continued collaboration on client opportunities and challenges globally.

Notes to editors

1. PwC has similar alliances with other platform providers. This new alliance does not restrict PwC from advising clients on other platforms.

About PwC

At PwC, our purpose is to build trust in society and solve important problems. We're a network of firms in 157 countries with more than 223,000 people who are committed to delivering quality in assurance, advisory and tax services. Find out more and tell us what matters to you by visiting us at www.pwc.com.



About PwC Vietnam

PwC Vietnam established offices in Hanoi and HCMC in 1994. Our team of more than 750 local and expatriate staff has a thorough understanding of the business environment in Vietnam and a wide knowledge of policies and procedures covering investment, tax, legal, accounting and consulting matters throughout Vietnam. We also have a foreign law company in Vietnam, licensed by the Ministry of Justice with a head office in Ho Chi Minh City and a branch office in Hanoi.

We go the extra mile to help our clients achieve their objectives. We possess skill sets and industry knowledge that our clients require at a local level across our network. We offer an integrated service, bringing a breadth of skills and depth of resources to our clients wherever they do business, throughout Asia and in the rest of the world. Visit our website for further information: www.pwc.com/vn.

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